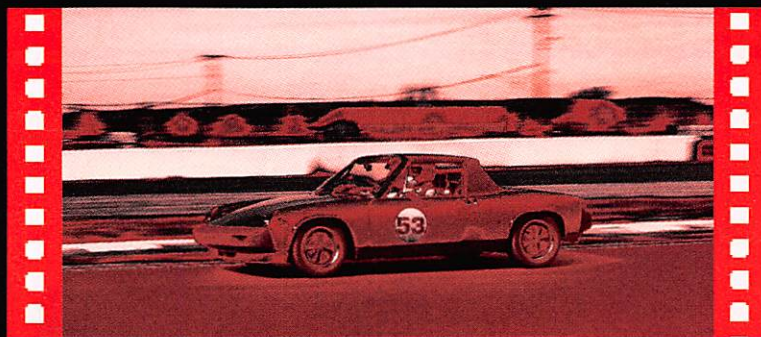


# der Gasser

SEPTEMBER 1999



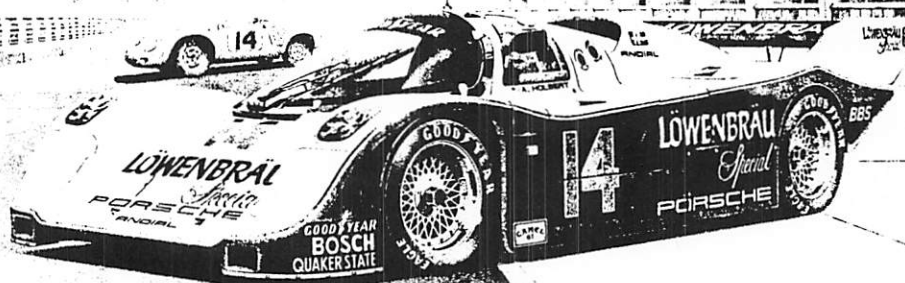
## RETURN TO THE GLEN

Riesentöter Region



Porsche Club of America

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## President's Message



August was a busy month for PCA and especially for Riesentöter. On Thursday the 6th, I strapped 4 tires on the roof of my 930 and began a journey of over 1,000 miles. Our region kicked off the month with a three-day Driver's Education Event at Watkins Glen. With over 180 entrants, the event was a huge success. On Saturday night, we all met at the Glen Club for a Prime Rib buffet. On behalf of the region, I'd like to thank all of the instructors, exec members and volunteers who made

the event possible.

Many of the participants, including yours truly, used the event as a pit stop on the way to the 44th annual Porsche Parade at Monte Tremblant, Canada. As usual, RTR had a dominant presence. Toyo Tires sponsored an art show where Ken Souser took first place for his amateur black and white photo entitled, "Schild Des Riesentöter". Sharon Harris received first place in the Amateur Drawing Category with her sketch of Mark Donahue. Jack Case, one of the founders of our region, received an Honorable Mention in the Amateur Color Photography Category with his work entitled, "Montage", which depicts the cars he and Ginny acquired over the last several decades. Although I did not attend the concours, autocross or tech quiz, our members placed in these events as well. On Thursday and Friday, I entered a two-day Driver's Education event at Le Circuit, hosted by the Rennsport Region. After the event, I made sure that my stash of Cuban Cigars, Ice Wine, and Ice Beer was within the legal limit, to

avoid a run in with Dudley Dorigth. We crossed the boarder at the Thousand Islands and drove through the night to return home.

Less than two weeks later, August's membership meeting was held at Don Rosen Porsche. Nearly 100 members were present. Next month's meeting will be held at Brandywine Coachworks of West Chester. Nominations for the year 2000 executive committee will be held. If you are interested in running for an office or making a nomination, don't miss it!

Our final Driver's Education Event of the year will be held on Pocono's North Course on 10/2 and 10/3. This track is easy to drive and close to home. Mark your calendar if you'd like to drive or just stop by to watch. In preparation for this event, a Tech Session will held at Rosen's on 9/18. Stop by to get your car inspected, perform some minor maintenance, or to socialize and learn more about what makes your car tick.

Our fall rally and Octoberfest is quickly approaching. Randy Jameson and I are determined to finish this one! Please RSVP ASAP. There are exciting races scheduled for the next couple of months. You can watch the top professional Porsche Drivers battle it out in

wheel-to-wheel competition in the American Le Mans Series on 9/18 at Road Atlanta, GA and on 10/10 at Laguna Seca, CA. Also, the U.S. Road Racing Championship will be held from 9/24 through 9/26 at Homestead, FL and from 10/1 to 10/3 in Watkins Glen, NY.

I look forward to see you at one of our upcoming events.

Yours truly,  
Nick Hatalski, President,  
PCA, Riesentöter Region - And Proud of It

## AS USUAL, RTR HAD A DOMINANT PRESENCE IN THIS YEAR'S ANNUAL PORSCHE PARADE

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Photo Cover - Seeing red at the Glen. (Doug Mahoney)

# Riesentöter Calendar of Events

## SEPTEMBER

- 10 **September Exec Meeting**
- 18 **Tech Session - Don Rosen's Conshohocken, PA**
- 19 **Radnor Hunt Concours d'Elegance**
- 26 **Bryn Mawr Rehab Hospital Antique Car Show, Malvern, PA**
- 29 **Sept. Membership Meeting - Grand Sport Autobody 11 Oscar Way, Uwchlan, PA (610)458-1655**  
**Nomination of Officers**

## OCTOBER

- 1 **RTR Driver Ed, Pocono, South Course (Instructors only)**
- 2-3 **RTR Driver Ed, Pocono, North Course**

- 3 Schattenbaum Region Swap Meet & Concours, 9:30 - 3:00 Forestall Village Shopping Outlet, Rt. 1 at College Rd., Princeton, NJ For info: 609-298-7040
- 7 **Meadowood Car Show - see page 7**
- 8 **October Exec Meeting**
- 10 **Fall Rally & Social, Tailgator's Restaurant, Reading, PA (see below)**
- 17 ***AutoCross - Combined event w/Central PA Region in Hershey Park, Contact Brian Minkin 215-677-3093***
- 22-24 Mid U.S.914 Ramble, Hot Springs, AR. 940-682-4719
- 27 **October Membership Meeting, Election of Officers, Bent Elbow Saloon, 582 Bethlehem Pk., Ft. Washington, PA 215-646-2228**

## DECEMBER

- 19 **Holiday Banquet, Doylestown Country Club**

**Local Events in Bold.**  
*Track events are in italics.*  
See [www.rtr-pca.org](http://www.rtr-pca.org) for updates

### Fall Rally & Social

**Sunday, October 10th**

**O'Grady's Resturant**

Rt. 113, Souderton, PA

(rear parking lot)

9:30 - 10:25 a.m. - Registration (\$5 fee)

10:30 - Rally Meeting

10:45- First Car Off

**3:00 p.m.Social**

**Tailgator's Restaurant,**

Rt. 73, Reading, Pa. (610-944-7645)

Attendance requires an RSVP by

September 30th -

For Social to Virginia Carfrey:

[virginia.carfrey@smed.com](mailto:virginia.carfrey@smed.com),

(610) 219-2189

For Rally to Bob Auchenbach:

[auchenbachb@nad.com](mailto:auchenbachb@nad.com),

(215) 256-9584 (h)

(215) 721-5400 x2328 (w)



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*Dealer Principal*



## Club Meeting Info



The last Wednesday of August always seems to bless us with rain for some reason. This year was no different. Even though it rained, we still had a great turnout of track cars on display. On the inside of Rosen's the staff had the floor cleared out for our meeting. Members

fueled their bodies by stuffing hoogie slices, snacks, sodas, and high fat Entenmanns products which Riesentöter and Rosen's provided.

This event always attracts a lot of members each year both new and old that haven't surfaced in awhile.

Some came to challenge the parking lot for a good spot while most came out to see what's new in the showroom and on the lot. As always, our Exec members gave a good overview of what to expect in the upcoming months.

After I finished talking about club business it was time to introduce this month's host. Ed Kress, General Sales Manager and Riesentöter member,

who goes out of his way each year with little credit for a job well done. Thanks again, Ed. I'd especially like to thank member "P-A Bob" McCullen, Equipment Coordinator, for coming out and setting up the p-a system at Rosen's for our meeting.

September's meeting has changed to BRANDY-WINE COACH WORKS of West Chester at 325 Westtown Rd., West Chester, PA. 19380 (610-344-0800). I recently toured the shop with owner Terry McGuire. His newly renovated building has been fitted with state-of-the-art equipment including Car-O-Liner frame benches to accurately diagnose and correct damaged frames and a 1,000,000 BTU furnace that reduces paint drying times by eight hours. Paint application is performed in a high-tech spray booth using Sikkens paint. Each finish is guaranteed for life. It is a real experience touring the facility. Along with the shop owner, our guest speaker will be a Sikkens representative. Be sure to be there.

Randy Jameson, Vice-President of Riesentöter

SEPTEMBER'S MEETING HAS CHANGED. WE WILL TOUR A SHOP THAT OFFERS LIFETIME GUARANTEES ON THEIR PAINT JOBS.

SEPTEMBER'S MEETING HAS CHANGED TO BRANDY-WINE COACH WORKS OF WEST CHESTER AT 325 WESTTOWN RD., WEST CHESTER, PA. 19380 (610-344-0800). I RECENTLY TOURED THE SHOP WITH OWNER TERRY MCGUIRE. HIS NEWLY RENOVATED BUILDING HAS BEEN FITTED WITH STATE-OF-THE-ART EQUIPMENT INCLUDING CAR-O-LINER FRAME BENCHES TO ACCURATELY DIAGNOSE AND CORRECT DAMAGED FRAMES AND A 1,000,000 BTU FURNACE THAT REDUCES PAINT DRYING TIMES BY EIGHT HOURS. PAINT APPLICATION IS PERFORMED IN A HIGH-TECH SPRAY BOOTH USING SIKKENS PAINT. EACH FINISH IS GUARANTEED FOR LIFE. IT IS A REAL EXPERIENCE TOURING THE FACILITY. ALONG WITH THE SHOP OWNER, OUR GUEST SPEAKER WILL BE A SIKKENS REPRESENTATIVE. BE SURE TO BE THERE.

Randy Jameson, Vice-President of Riesentöter



## It's Still a Membership Meeting for Art Lovers

NOTE CHANGE

**It's just the artist has changed from last month's announcement. September's is a meeting for those who appreciate the art of excellent autobody work. Come and talk to a true artist. Terry McGuire. All that with good food and friendly talk about the cars you love.**

**September 29, 1999  
Food and social at 7:30  
Meeting at 8:00  
Brandywine Coachworks  
325 Westtown Road  
West Chester, PA  
610-344-0800**

## Bottom Feeders' Corner

by Randy Cohen

Well it had to happen. The Pischer (my '69 912 Targa) has been running so well this summer I had time to write down what I've been thinking about instead of fixing something on the car. My hope is that some of you have similar feelings or at least enjoy reading about this sort of stuff. If your Porsche goes to the shop for oil changes

### THE PURPOSE IS TO START AN INTERACTION FOR THE DIY TYPES WHO LOVE WORKING ON AND DRIVING OLDER PORSCHEs.

and is still under warranty, flip to the next page, you just don't get it.

The purpose of this is to start some sort of club interaction for the DIY types who love working on and driving

old Porsches. Extra kudos to those who consider it a challenge to take a dead one and bring it back to life. We can share a few laughs, cheer each other up, drink some beer and discuss the latest mechanical problems.

If you haven't met me at a swap meet or club event yet, I am Randy Cohen, a proud bottom feeder on the Porsche food chain. Part of my love for these cars is how well they were designed and how much fun they are to work on. Having worked on Italian and English cars, the latter is from experience. My first restoration car was a '73 914 that cost \$1300. It took five years, 4 parts cars and who knows how much money to finish it. Once completed, I drove it for a year and traded it for another project car and cash. Now I have the Pischer. My wonderful wife has supported me through all this and even agreed to sacrifice our side yard to add a major garage for me to play in. Are you a bottom feeder too? Take this quiz and see.

- Is your Porsche over 20 years old?
- Did you pay less than \$5000 for it?
- Did you have to tow it home?
- Have you spent more than you paid for it

in parts and tools?

- Ever buy a "parts car"?




- Ever leave your phone number on the windshield of a "parts car"?
- Do you spend less than \$200/year on mechanics?
- Does your car tool kit weigh more than 25 pounds?
- Does your car tool kit have duct tape?
- Are you never finished with the repairs/mods on your car?
- Do you read the Parts for Sale in Pano first?
- Are there at least 5 things in the garage you bought for the car but haven't installed yet?
- Are there more than 5 boxes of spares you don't need, but can't give up?
- Do you have a full set of "Upfixin"?
- Do you buy Lava soap by the box?

If you can check at least five of these, you might be a bottom feeder. If you can check more than 10 you are a hardcore. Welcome to the club. Send me an email (McCohens@aol.com) or call me (215-997-1762) if you think we need to start a support group.



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## Radnor Hunt Concours d'Elegance

Radnor Hunt Concours d'Elegance had its debut in 1997 when a collection of unique and priceless automobiles were displayed, many of which had rarely been previously exhibited. The show was well received and a plan was made to develop this event into a prestigious Concours along the lines of the established event at Meadow Brook Hall and Pebble Beach.

The 1999 event will continue this tradition by presenting 50 to 75 vintage automobiles to the public. Judging and show will take place on September 19 while a road rally, preview reception, and art show & sale will take place on the 18th. The location is at the Radnor Hunt, 826 Providence Rd, Malvern, PA. Volunteers are needed. Please contact Event Chair, Michael G. Tilson III at 215-473-6400. Or visit [www.RadnorConcours.com](http://www.RadnorConcours.com)



## Porsche SUV Sales Goals

(PCA Editors News Service)

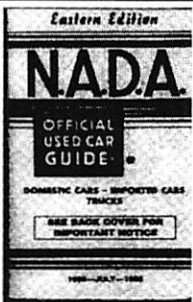
NEW YORK, -- Porsche AG expects to sell between 20,000 and 25,000 units a year of its sport utility vehicle on a worldwide basis in calendar year 2002. The new 2002 model year SUV, a joint venture between Porsche and Volkswagen, would boost Porsche's sales by about 50 percent. The off-road, four-wheel drive vehicles will be individually branded but jointly developed by both automakers.

"We'll sell about 20,000 to 25,000, but we are capable of producing more than that," Porsche Cars North America General Manager of Public Relations, Bob Carlson told reporters at the New York Auto Show on Wednesday.

Porsche and Volkswagen are expected to announce the production site for the new SUV this spring. The two companies are expected to choose an existing car plant and not build a new facility to manufacture the new vehicle.



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### PRE-PURCHASE INSPECTIONS

Buying a used Porsche? Get an unbiased inspection and appraisal of the car before you purchase. Negotiate your price based on the findings of the report. Get market values and comparables. Call for pricing, can be done while-u-wait.

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**NEW! 911 Roll Cage (up to '89)...Meets SCCA & Club Race Requirements.**

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let us work to your advantage.*



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**WEST CHESTER**

# I Love A Parade

by Bill O'Connell

This year the annual Porsche Parade was outside the U.S. for the first time. It was held at Mount Tremblant, a ski resort north of Montreal. For those that have not attended one, the Parade is a week long event held at a different spot each year. There is a multitude of events including a concours, an autocross, a track event, a rally, daily tech sessions, a tech quiz, tons of dinners, and, of course, a goodie store. The event is important enough for the heads of PCNA and Porsche AG along with a sizable staff to attend.



In fact, it was important enough for the factory to bring Porsche Number 1, fresh from the restoration (after last year's dumping from the airplane).

Being 600 miles away, about two dozen RTR members and others decided to attend. Due to some grief at work, we were not able to leave until mid-week, missing two major events we wanted to attend, the concours and the rally (both with a bunch of RTR members entered). We skipped the autocross for two reasons: 1) it was about an hour and a half back the way we just came and 2) due to the method of registration this year we had to wait until Thursday to get our passes. Without being registered, you could not attend anything, even the goodie store.

I don't have the various results for the events (there will be a complete list in Pano) but the



few this addled brain can recall were Betsy and Vern Lyle doing well in the rally and autocross and Dr. Debbie & Bill Cooper cleaning up at the tech quiz – plus, surprise,

surprise, winning a set of tires. Debbie, a.k.a. Coopette, won her class and overall woman's! She also won a driving event trophy. Max, their 356, was packed to the rafters for the ride home. For those that don't know the Coops, they attend almost every parade



THE AREA  
WAS DROP  
DEAD  
BEAUTIFUL.  
EVERYTHING  
WAS LUSH  
AND FULL OF  
FLOWERS.

and always do very well in the tech quiz and when tires are given away, more often than not, tend to win them. In addition, Concours First Places went to Don Schaub and Connie & Bob Schmidt. Second place finishes went to Fred Bonsall for the prep work of his Boxster and to John Kent. The Coopers and Chatleys received Great Effort awards.

The site was great for a Parade. Being a resort area, it was self-contained and had lots of side things to do for those not interested in the current official event. There were quite a few hotels within walking distance so mov-

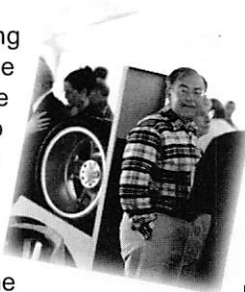
ing about was pretty easy and for those less enthusiastic about climbing the hill, there was a free tram to take you between the main hotel and the area where they set up the Porsche tent. They built one hotel with a cutout in the roofline so the tram could cruise over it, and give riders a bird's eye view into our room.



We were in the French speaking portion of Canada but being a tourist area, most of the people spoke English and they could not have been



nicer. As you might imagine, attending something like this brings on some unique requests and the answers tended to be yes, then they would figure out how to do it. The area was drop dead beautiful. It was not suffering from the drought and everything was lush and full of flowers. They cater to summer sports as well with mountain bikers all over the place. For the



adventurous, the bikes were available along with a gondola set up to take you and the bike up the mountain. Although very tempted, the smarter of the two of us decided it was more for the young and not the young of heart (or immature). They did have another gondola that took you to the top of the mountain for viewing which was superb. We missed the rainstorms and had very nice weather. One side trip we took included a visit to a wild animal park. You drive through it on dirt roads and many of the animals like moose, deer, beavers, mountain goats, etc roam free. The moose and deer are not afraid of humans and will come up to the car trying to mooch goodies. Getting moose slobber on your window is better *after* the concours. Very peaceful; not like Great Adventure with monkeys rip-

ping mirrors and the like off your car.

Since we got a late start, Ms Vicki and I decided to tour Canada. From the Parade we spent the day in Montreal, a city that Philadelphia could do well to copy. Long about 4 we left there for a bonzi run to Niagara Falls. Yep, the great tourist Mecca. Neither of us had been there. Some eight hours later we pulled in to the glitz capital of Canada. We had no reservation since it was mid week and we wanted to look at the hotels. So, who was to know there was a big boating event? After striking out all over the place, I remembered the American Express ad. One call to the 800 number and a spot to sleep was found.

Some 1,800 miles, lots of pictures, and some cramped bodies later we were home. The ride was excellent. It is nice that the cars improve almost matching the aging of the bodies stuffed inside them. 911s were not designed to carry a lot of luggage but we managed.

Next year's parade is in CA so I expect most RTR members will not be attending – or at least driving but when one comes this way you would do well to go. Not often you get to see over 700 Porsches raging from trailer/garage queens to drivers all in one spot.



**Not up for racing?  
How about showing!**

Meadowood at 3205 Skippack Pike in Worcester, a retirement community, has an annual festival each fall and this year they are looking for participants for a car show. The date is Saturday, October 2, 1999, from 9:30 am to 2:00 pm.

Lunch will be provided.

What a great way to get PCA out in the community and to show that "there is no substitute." (Sorry no awards)

Please call me at 215-393-0915 if you are interested or need directions. Why not bring the whole family. Fun will be had by everyone.

Beth Herwig

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Watkins Glen



## Another Successful Driver Ed Event

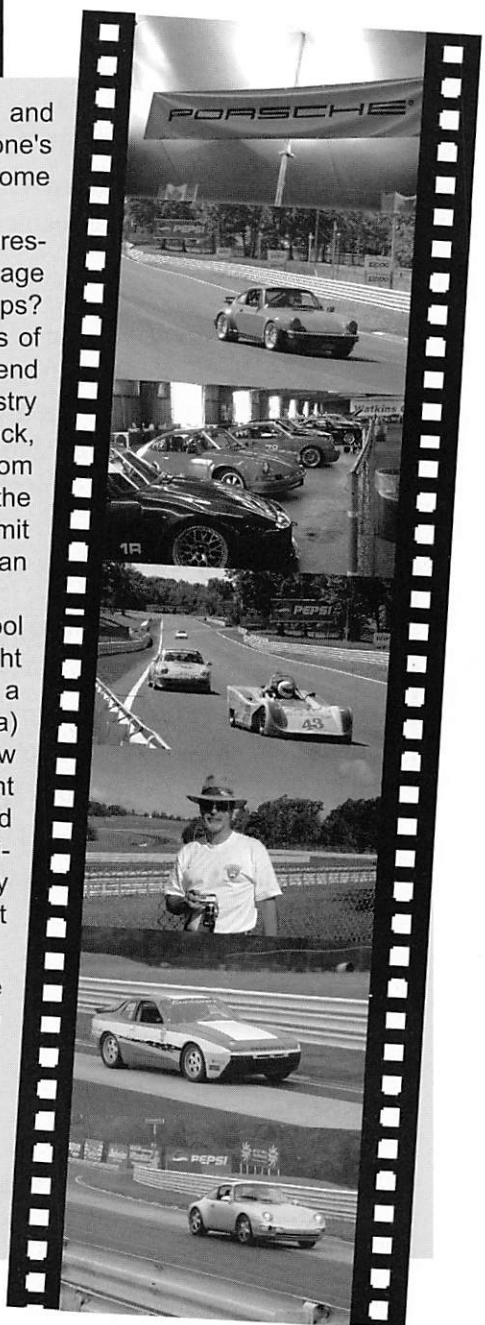
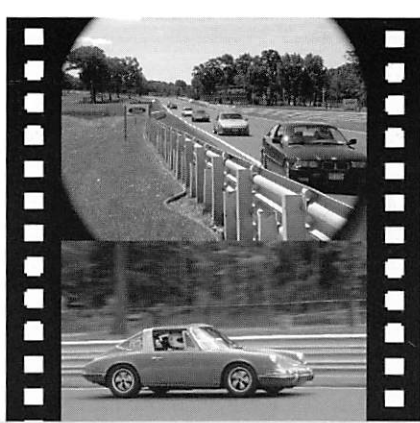
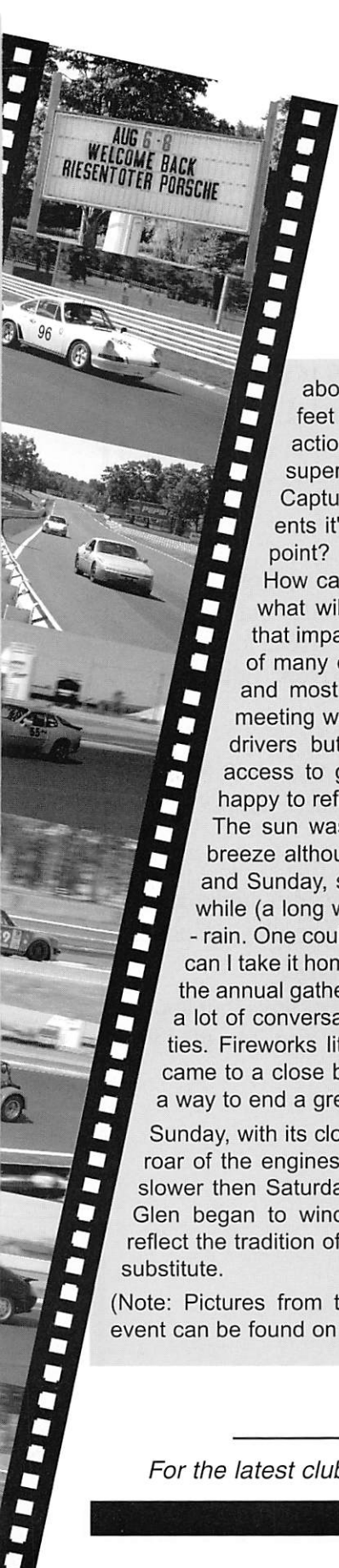
### Reflections from the Glen

*By Doug Mahoney, RTR Webmaster*

Watkins Glen, NY is a sleepy little town in the central part of New York at the southernmost tip of Seneca Lake, until the sounds of engines punctuate the air. Engines, both small and large, singing a resonance that tells everyone that the Watkins Glen International Speedway is a beehive of activity. An activity that began in the early morning hours of Friday with cars and trailers lined up to enter the track when it opened for business and to get a limited number of inside garage spots. Even the police were there for the opening although there was some misunderstanding regarding the parking arrangements outside the gate before the sun rose. I guess they would have preferred to have the early risers park and wait on a side street, but then there are no side streets outside the raceway.

The gates open and it's off to find a new home for the next three days. Inside and out blooms into a sea of wheels, tools and parts as the cars are prepped for the first day. There are the routine matters of registering with Mike Ellis, lining up for the first tech under the watchful eye of Mark Winkle and with juice, bagels, cakes and donuts, listening to Mike Andrews, Jim Zelinskie and others highlight the expectations for the weekend. When all was said and done, it was off to the classroom and the track.

The track, that winding concours of pavement that has some interesting names: the S's, the Bus Stop and the Boot, all require coordinated skills in order to navigate through the twists and turns. Twists and turns which come after an opportunity to accelerate. But then isn't that what this is all



about? The coordination of eyes, hands and feet in a high-speed situation where one's actions are reflected in the reaction of some super machines.

Capturing the moment(s) on film or tape presents it's own problems. What is a good vantage point? Does one shoot single cars or groups? How can one adequately display the activities of what will be a wonderful weekend? A weekend that impacts on all the senses. The colorful artistry of many cars, the smells of the garage and track, and most of all that warm feeling one gets from meeting with so many friendly people. Not only the drivers but also the track personnel who permit access to good viewing spots and are more than happy to reflect on their experiences at the Glen.

The sun was out for much of the time with a cool breeze although nature did share, on Saturday night and Sunday, something that had not been seen for a while (a long while for those of us from Pennsylvania) - rain. One could only wonder: would it go south or how can I take it home with me? Saturday night also brought the annual gathering at the Glen Club for great food and a lot of conversation about the day's events and activities. Fireworks lit up the sky over the lake as the day came to a close because of a festival in the town. What a way to end a great day.

Sunday, with its clouds and moisture, did not dampen the roar of the engines. Pit out and cars on the track a little slower then Saturday as the Riesentöter weekend at the Glen began to wind down. A weekend which can only reflect the tradition of Porsche - excellence and there is no substitute.

(Note: Pictures from the Watkins Glen Driver's Education event can be found on the Web at <http://www.rtr-pca.org>).



For the latest club information visit the Riesentöter web page at [www.rtr-pca.org](http://www.rtr-pca.org)

# ***IT'S BACK!***

---

## **O.N T.RACK C.OVERAGE**

---

We asked you to stayed tuned, you did, and now ***IT'S BACK!***

### **Coverage for Drivers' Education Events!**

It took us thirteen months of hard work, and just in time for Track Season we are pleased to announce a new agreement with a major U.S. insurer to provide the insurance.

Thanks for your patience!

Do you like to drive your collector car? Do you have it insured through one of the collector vehicle, select auto, or specialty car policies on the market today but dislike the restrictions they place on it's use? "Whadya mean I can't drive my Porsche to work once in a while?!" ***IT'S BACK!*** No drivers under age 21. No racing. (Drivers' Education is not racing.) **No** other restrictions.

Have you attempted applying for one of those other policies but were turned off by all the paperwork? "What am I, a circus animal jumping through all these hoops?"

***IT'S BACK!*** Simple, **one** page application.

We've got what you need: a limited mileage (2500 or 5000 miles annually), high liability, agreed value, sensible deductible, full coverage automobile insurance policy including

### **Coverage for Drivers' Education Events!**

Pricing is back where it used to be, too. A little more than those other guys, but about half of what the regular market charges. Phone us today for a quote. You'll be glad you did!

# ***IT'S BACK!***

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# The Search for the Perfect Porsche

by Dick Bach

THE BUYER was brainwashed and his mind set at an early age; for him and his brothers and sister a family outing often consisted of a hill climb or rally or SCCA event with their dad in this '66 911. Upon reaching driving age, an occasional stint behind the wheel cemented the desire. Through high school and college and marriage and birth of two children, the dream lived ... then the time arrived. Achievements and promotions and the agreement of his wife meant the search could begin.

Warned by his father that, "Porsche people are NOT, repeat NOT, normal". THE BUYER made Panorama, der Gasser, Excellence and Christophorus daily reading with emphasis on the 'For Sale' sections. Then one day there it was...the age, color, mileage, description were perfect, the price subject to agreeable negotiations, and the meet set. THE BUYER's responsibilities as National Sales Manager made the trip to North Carolina legitimate; two days with his salesman then the salesman took THE BUYER to the SELLER's residence. The salesman stayed only long enough to see that the deal would be done. THE BUYER and THE SELLER negotiated on the drive (THE BUYER driving) to a dealership for a purchase appraisal. Armed with a glowing appraisal they returned to THE SELLER's and adjourned to the kitchen table; as THE BUYER was completing the check he was startled by a new sound ... looking across the table he saw THE SELLER crying!! From THE SELLER, "I can't do it – my wife left and took the kids, all I have is the Porsche and my business." Incredible. Then THE SELLER offered to allow THE BUYER to drive them to the airport IN THE PORSCHE! THE BUYER declined, said he would prefer to hitchhike, so THE SELLER took him in the construction truck.

Upset but undaunted, THE BUYER searched anew.

"PORSCHE  
PEOPLE  
ARE NOT,  
REPEAT NOT,  
NORMAL"

A short time later on a business trip to Chicago he saw it again – age, color, etc. car in Wisconsin. Long phone calls arranged a visit, THE SELLER taking the hotel phone, etc. of THE BUYER and promising to have the car ready for a visit Saturday. THE BUYER rented a car and drove two hours to Wisconsin to find an empty garage! From THE SELLER, "I guess I should have called. Someone appeared last night and I sold it."

THE BUYER's call to his father only produced, "I told you Porsche people are not normal."

Just a week or so later in Panorama there was a real possibility only 10 miles from THE BUYER's home, so he called his Dad and together they went to look. Crammed into a two-car garage were a BMW M3, a motorcycle, a 944, and a 911. THE SELLER assured the lookers that all was original: the low mileage, that the missing right mirror was only a trivial thing, that the car had been brought in from Canada (whoops, a curve there). While THE BUYER and THE SELLER were talking, the father was on the floor looking at a painted pan and suspension!! (A warning sign?) From THE SELLER, "Oh yeah, I did have a friend paint the car only because it was faded." (A real whoops here.) From the

BUYER and the father – thanks, goodbye.

THE BUYER now believed the father.

Then the real proof in the old mantra about Porsche people – a call from North Carolina! From THE SELLER (the first one) – "I was wrong. I mistreated you. I will sell the Porsche to you as we negotiated." From THE BUYER – "Have the title notarized to my name and send it to me, THEN I will bring my check to you and drive the car home." THE BUYER was learning ... and it worked!

Now, four years later, the first of April each year THE BUYER makes the call to the insurance agency to have full coverage restored and 8 months of driving and track events begin. THE SEARCH FOR THE PERFECT PORSCHE sometimes produces twists and turns but that is the best kind of road for the best car in the world.

*The story is true, only slightly exaggerated, about my son's search.*



## Porsche Chosen as One of the World's Best Managed Companies

ATLANTA, Aug. 16 -- Dr. Ing. H.c. F. Porsche AG of Stuttgart, Germany, has been chosen by the editors of INDUSTRY WEEK magazine as one of the world's 100 best-managed companies.

Porsche was selected for this fourth annual list from the INDUSTRY WEEK 1000, a list of the world's largest publicly held manufacturing companies based on revenues. Each company was chosen after a lengthy evaluation that included the following four steps: analysis of the company's financial performance; review of a questionnaire that each INDUSTRY WEEK 1000 company was given an opportunity to complete; research into each company's practices in areas such as philanthropy and safety; and voting by a panel of more than 100 business leaders, analysts, and academicians.

"INDUSTRY WEEK's 100 Best-Managed Companies demonstrate superior, consistent financial performance," commented John Brandt, editor-in-chief of INDUSTRY WEEK. "We also honor those companies for investing heavily in such areas as research and development, new markets, employees, and society."

"This is a distinction for the entire Porsche team," added Dr. Wendelin Wiedeking, chairman of the Porsche AG board of management. "We see this more than anything else as an incentive not just to maintain our leading position on the sports car market, but to develop it even more."

Now in its 30th year, INDUSTRY WEEK serves 800,000 worldwide readers who are senior executives and decision-makers in manufacturing and its supporting industries. The report on its 100 Best-Managed Companies appeared in its Aug. 16th issue.

(courtesy Porsche Cars North America, Inc.)



## Concours Corner

### Bird Droppings, Bug Stuff, and Blemishes

by Kathy Golik, Allegheny Region  
(from RUNDSCHAU)

The warm weather has been with us, and that also means that we have to vigilantly deal with those little spots of something other than paint appearing on the surface of our cars. These little specks, that inevitably drive us mad until the autumn leaves fall, can cause blemishes on the paint surface.

No car that is driven is immune to bird droppings, splattered insects, and tree sap. All these substances can quickly blemish your car's paint. While a good coat of wax is your best protection, the best way to prevent blemishes is to inspect your car on a regular basis and remove any offending substances as soon as possible. Cold water and a towel should work well to remove most problems. Harder cases can be removed with a one-step wax.

If bird droppings, which contain acid, are allowed to sit on the paint for several days, you will have to both polish and wax your paint to remove the blemish. This involves going over the spot several times to remove the mark and blend the blemish into the surrounding paint. Use a fine-grit, polish-like sealer and glaze at least three to four times before getting out the polishing compound.

Remember, this entire process can be eliminated if you make routine inspections of your vehicle's finish and remove harmful substances as soon as they appear. I can not stress this point enough!



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# CLASSIFIEDS

## PORSCHEs FOR SALE

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**66 911**, Your next project car. Stored since 1984. Needs time and dedication. \$3000. Dick Bach 215-345-9056 7

**66 912**, Lt. ivory, black int., bare metal paint 6 years old, all new interior & carpet, runs & looks excel., RTR picnic people's choice winner, Fuchs & chrome wheels \$8000/obo 215-953-9472 8

**69 912**, 36,000 original miles, alloy wheels, mechanically perfect, no rust, always garaged, beautiful original condition, Bahama Yellow/tan interior. Photos available; \$10,000 or best offer. (610) 838-1330 after 6 p.m. 7

**70 911E Targa**, very good condition, must see, runs & looks great, Cresco, PA \$9000. 570-595-3817 7

**74 914-6**, 916 body work. trunk spoiler, welded full cage & stiffened body, race seats with harnesses, three sets of wheels, adjustable sway bar, brake bias, and short shift kit. Strong rebuilt 2.7 motor with Webers, MSD ignition, headers, supertrapp, front cooler and custom oil tank. Very fast street legal race car. PA classic registration. Best offer. Nick Plenzick 215-343-0263 8

**75 GT3 PCA Race Car**, (or driver's ed) 930S slope nose body, Lexan glass, 318 hp, twin plug, 3.2 carb, RSR cams, 2351 lbs., full cage, fuel cell, huge S-4 brakes frt & rear, recent clutch, trans & eng overhaul, new tires. Only 2 races in '99. Over \$100K invested, Want to move up to GT-2 class. Race worthy. Fabulous deal @ \$29,500 Tim Holt, Holt Motorsports, 610-692-7100 610-692-9906 (fax) 8

**80 911SC Coupe**, #91A0133497, Euro., Iris Blue/black, 103K, real nice SCdriver. Black Fuchs w/crests, Alpine disc player. Fitted cover, four extra cookie cutters. Buying 356, 911 must go. \$14,000. Jeff Miller, 101 Race St., Apartment 211, Catasaqua, PA 18032, 610-266-9455, jeff\_miller@compaid.com. 7

**84 911 Targa**, red/black, very good cond, 68K miles, 60K service w/records...needs nothing). Power windows, A/C Blaupunkt, alarm, Fuchs w/new SP 8000's, Welt bar. \$18,900 Andy Master, Bethlehem, PA 610-691-3462 8

**84 944**, Guards Red with Black interior, 5 speed, always garaged, non-smoker. Excellent condition. Dealer serviced since new. All upgrades completed. Brand new Comp T/A's, high end CD sound, 77K, never raced. Complete history. Car is priced very fairly. Only \$5,100. You will not find a better car in this price range! Call Ron Michael at (215) 639-5171. 8

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**85½ 944**, White/tan interior. Professionally & beautifully built Street/Drivers' Ed./Club Racer. Fresh mechanicals and excellent cosmetics. Red 8x15 Fuchs, red welded-in cage, black Corbeau seats, red Simpson harnesses, Momo wheel, full Weltmeister suspension, short shift, custom exhaust, much more. All receipts. Raced once (Double 50.) Asking \$13,500. John Heckman (215) 248-4445. 7

**85½ 944**, Wine/Cream, 150K + miles, great potential track car or just drive it to the station. Good news: New timing belt, newer Dunlops on Fuchs, engine/trans solid. Bad news: A/C not working, paint fading, small dent in drivers door. Have 3 p-cars and this one must go \$3000 firm. Bob McCaskey 215 493-6506 8

**86 944**, Guards Red/Black leather, 8 x 15 Fuchs, A/C, rare auto trans, ps,pb, pw, sunroof, all belts & water pump at 89K, oil cooler updated. Excel cond inside, outside & mechanically. Jerry 610-567-4840 (wk days), 610-539-3462 (eve). 7

**86 944 TURBO**, Blk/blk pt leather. Original owner. Ltd slip, am/fm cass., sunroof, 2 sets 17" wheels, 3 piece OZ Futura w/ R-1's & 993 Cup 2 w/ Yokohama AVS, Full cage, harnesses, 280 springs, 29mm hollow torsion bars, Koni sport adj. shocks, solid bushings, lowered, slotted front rotors, Stage II chips & much more, Mobil 1, complete bottom end rebuild with new seals, gaskets & hoses, meticulously maintained by Autothority tech. Excel. cond. inside & out. See at importedcars.com & aused car.com 95,000 mi. \$15,000, OBO Call Bob Wilkoff @ (301) 229-8536 H or (301) 229-2003 O, e-mail <archaeon@erols.com> 8

**86 911 Coupe**, wht/blk, sunroof, 63,000 miles, Bursch Stainless Steel muffler, Clarion stereo with CD, A/C, rear wiper, new clutch and first & second gear, recent major service including all fluids changed to synthetic, short shift kits, cryogenics rotors, stainless steel brake lines with ATE blue fluid, MOMO rookie seat, triangle camber truss, Bilstein heavy duty shocks, lowered to euro spec., 2 set of rims: 15" phone dial with brand new SP8000, 16" Fuchs with R1. exc cond, steal for \$22,000. Call Gary 917 682-8895 day 732 866-1869 eve. 8

**86 911 Carrera Coupe**, 46k mi., garnet red, fact. frt & rear spoilers all power opt. (incl. climate cont.), black interior is immaculate. asking \$27k O.B.O. moving soon VWDOHC911@aol.com (610) 983-0519 (h). (610) 329-8729 cell, Serious buyers only 9

**87 924S**, Red/beige, 72K miles, PS, PW, Air, Blaupunkt, 5 spd, new tires, recent service, fun car and reliable, ready for summer. \$6000. Bill Matthews, Allentown 610-434-6034, wjmstrack@aol.com 7

**87 911 Carrera**, Dark blue w/red pin stripe, dark blue leather, A/C, sunroof, cruise, power seats & accessories, Blaupunkt, alarm, Momo wheel/shift (orig. included); sheepskin seat covers, bra. 205/225 nearly new Z-rated Dunlops. Air dam/spoiler. Rosemont/Rosen serv. Garaged. 74,900 mi. (610) 458-9177 9

**89 944 TurboS**, Zermat Silver, 59K miles, perfect, \$16,800. Mike



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**89 911 Carrera Cabriolet**, black/black full leather, #WPOEB0918KS171338, excellent condition in/out, 37,200 mi., 17" cup wheels w/ Pirelli P-Zeros, K&N flow system, camber truss, CD, air, cruise, power seats, full power accessories, alarm, kill switch, svc. records, great mechanic condition, \$37,000.00, getting married & need to sell. Call Mike 610-429-5090. 8

**96 993 Carrera Cabrio**, #WPOCA2990TS341947. Polar silver/Marble gray top and interior. Limited slip diff., both seats power and heated, am/fm/cass w/hi-fi sound package, wind deflector, rear package shelf with locking compartments (in place of seats). non-smoking, garaged, no snow/little rain, 17,000 miles, excellent condition. Reason for selling: too many trips with family, baby and stuff (in Land Cruiser and Benz)/too little time (to drive Porsche) \$62,000 Paul Cohen (215) 947 - 3707 7

**98 Boxster**, 5K miles, Ocean Blue, grey leather, 5 spd, sport suspension w/17" wheels, matching blue hardtop w/cover & wall mounting brackets, CD, remote locks, wind deflector, traction control. Like new, \$46,500 Adrian 610-649-8828 8

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**Wheels**, Fuchs 16 x 8, \$600 for 2.Jim Zawick 610-838-7771 (d) 610-866-9886 (e) 8

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**Tires**, 4 Yokohamas, Advan-032R, 2ea:255/40/2R17, 2ea: 315/35/2R17, 350 miles, \$450, Don Patt 610-398-9888, 610-967-1309 8

**Tires**, BF Goodrich Comp T/A R-1 track tires, one 2-day driver ed event, great shape, (2) 225-50x16 and (2) 245-45x16, \$250. Pick up in Bethlehem, PA. Fred Bonsall 6510-866-0505(w), 610-868-8825 (h) 8

*continued on next page*

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**Wheels and tires**, for 1984-1991 3 series (E30) or 2002 BMW, five factory cross-spoke alloys from "is" model, 14" x 6.5", never mounted after being refinished, complete with center caps, new BMW decals and factory wrench. Also (2) Goodyear Eagle NCT tires, 195/65R-14, less than 5,000 miles. Best offer. Steve 610-296-7479, smidgett@dtus.com

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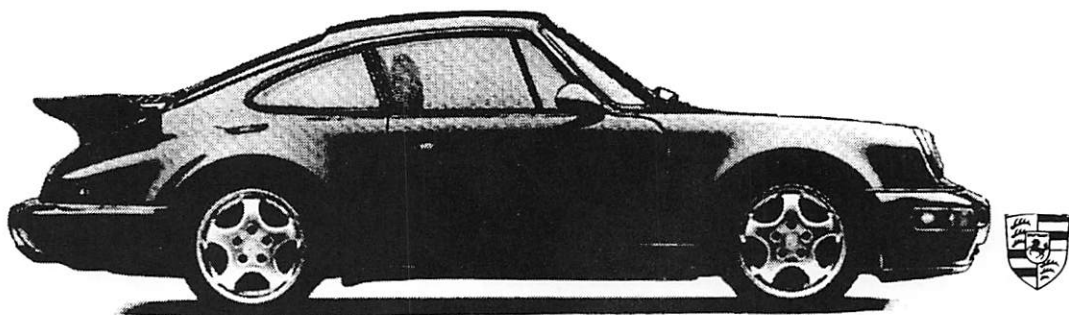
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