DER GASSEI

PRESIDENT'S MESSAGE

Congratulations qo out to competition chairman Al Anderson for completing a true "mission impossible" in getting the new management of the Montgomery Mall to permit us to host our autocross events there this year. As an additional plus, we will be able to use the large secluded lot which faces the North Wales side of the mall, for at least some of the events.

Last month I suggested the possibility of holding one of our monthly meetings in the Allentown area. Thus far the response to this idea has been truly underwhelming. In fact, only one member indicated any interest. Prior to attempting to actually schedule such an event I must see at least a modest show of support, so if you Lehigh Valley members have any interest, please let me know.

AUTOHAUS: Last month when I wrote about possible changes in the offing regarding the marketing of Porsche automobiles, little did l know how extensive the changes would be.

Porsche has announced that they will abandon the traditional dealer system for distribution of their speaker at our March meeting. The automobiles. It will be replaced by meeting will begin at 8:30pm at the a system of forty regional outlets owned by Porsche AG. These forty outlets will be supplied from two type national warehouse distribution facilities: one in Reno, Nevada and one on the eastern seaboard, location to be announced. where all cars will be landed, imported, and inventoried. The Sales be Reno location will the headquarters of the US operation.

Cars may be purchased directly from these outlets or from authorized "agents" which Porsche plans to appoint throughout the country. Whether the car is There will be a keg of beer on purchased from a car outlet or an hand for the membership. The agent, the suggested retail price Goodie will be the same. The Porsche agent will be given an 8% needlepoint kits. Join us for commission for handling the sale cocktails and dinner prior to the by Porsche, however, the agent meeting at the motor lodge.

RIESENTOTER REGION

MARCH 1984

will never actually own the car.

For those of you who are not aware, at present virtually all new car dealers own their inventory. It is generally financed through a bank or other financial institution known as "floorplanning", and the dealer is charged interest each month. At present, dealers actually purchase their cars from Porsche at about 83% of the suggested list price and cover their cost of operating the dealership with the 17% profit margin plus whatever options and services they can offer. As we are aware, some have been able to demand and collect additional and collect additional margins for hard to get models such as 944's and 911 cabriolets, to the considerable dismay of Porsche. This new system will place the pricing of the product completely under the control of Porsche.

cont on pg 3

MEETING

WEDNESDAY

MARCH 28th

Herb Gutpelet, owner and operator of European Auto Sales in Conshohocken will be the guest George Washington Motor Lodge just off exit 25 of the Pennsylvania Turnpike.

Herb's company imports, federalizes, and sells grey market automobiles including Porsches from overseas. European Auto sold 200 cars during the past year, and federalizes 15 20 cars per week. The company is also one of the few federally approved EPA laboratories for testing emissions on grey market cars.

Store will feature Riesentoter and Porsche

HECKMAN'S MEMBERSHIP MUTTERINGS OR CAN'T WAIT FOR SPRING

By John Heckman I am a motorhead. I grew up in the great stone, brick, and frame garages, barns, and carriage houses native to the East coast. Pungent with the bittersweet aroma of automotive fluids, dusty and dark except for the occasional warm glow of a crash lamp, it was here that I spent the happiest hours of my youth. While other boys threw passes and ran field patterns, I helped my father restore a 1911 Renault Touring car (it was not turbo-charged.)

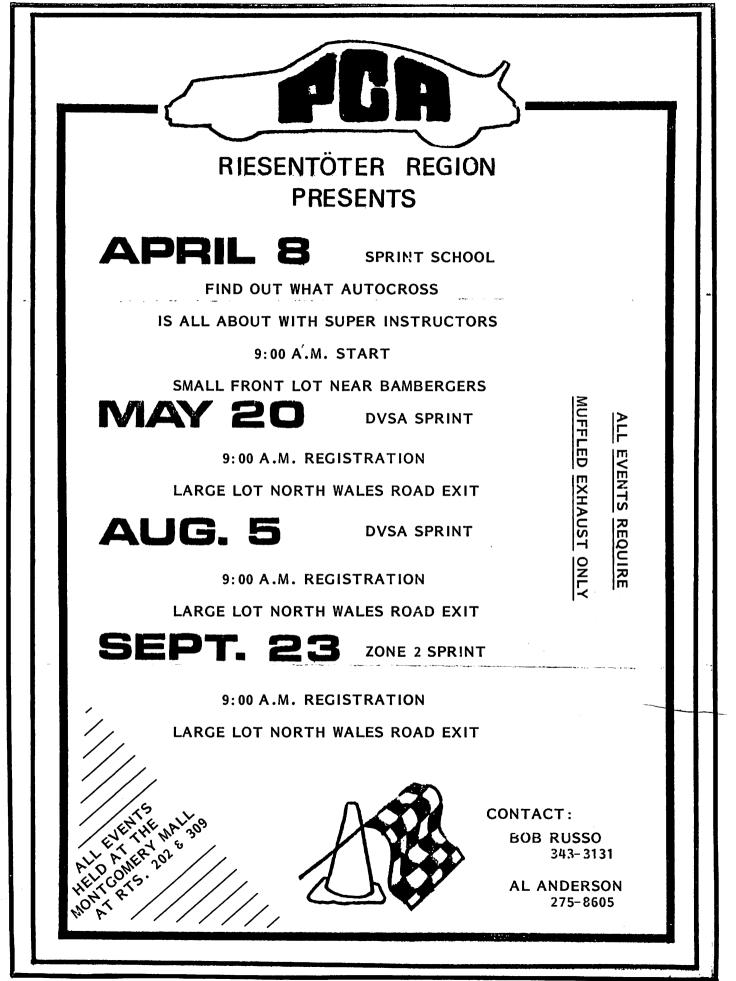
It's natural, then, that over a clear but cold and windy weekend I should now be found not in front of a television watching the All-Star Game, but in just such a barn as described above tinkering with my Porsches. The cabriolet won't turn over, and the battery needs a charge. It's a Sears Roebuck Allstate, and it's been Old Faithful. It's six volts and six years old, and it doesn't owe me a dime. Maybe I should spring for a new one. Twenty-four hours on a trickle charge brings it up enough to allow the engine to fire and to make that sweet, horizontally opposed music. Maybe I'll get another season out of it yet.

The 912E starts on the second cold weather groan, then purrs like a happy cat. I sit in the passenger seat planning where to mount a graphic equalizer. Later affectionately pat the roof of my engineless 356, anticipating the time when it will run under its own power. Still later I gaze out a barn window at ice and snow and frozen mud and suddenly become aware that it is not much warmer in here than it is out there. I turn the cars off, put their covers on, and head for home.

What does this have to do with Membership in Riesentoter Region, Porsche Club of America? Very little, really, except that I'm sure many new and not so-new members alike have longed for summer in

cont on pg 6

PORSCHE CLUB OF AMERICA



PAGE 2

pres message cont from pg 1

According to the information which I have available, the general setup will be one "Porsche center" in each major metropolitan area, located in an industrial or office park area convenient to airports. addition to sales and In preparation facilities, they intend to offer complete mechanical services as well as a factory quality body shop. The first of these will be operational by September 1st, with the remainder in operation by January 1985. Automobile leasing, sales of certain used cars, primarily post-lease Porsches, computerized and maintenance histories of all cars serviced by that center will be available among other functions. Watch Panorama for a more extensive explanation of the new system.

Peter of Schutz, (president Porsche AG), stated in a recent interview, "Our customers expect us to be as inovative and progressive as they see themselves." It would seem that in embarking on this new concept in automobile marketing, they are making a quantum leap in fulfilling this goal.

See you at the meeting on the 28th.

Bill

CLASSIFIED ADS

FOR ADOPTION: 1973 914 2.0 #4732923195, Alaska Blue metallic w/ black interior, 30k miles- on balanced engine, SS heat exchangers, sport muffler, drilled rotors, new rear calipers, SS brake lines, 195/60 P6's on 61 x 15 Minilite wheels, Scheel driver's seat, air dam, fog lights, z-beams, bra, cover, numerous spares including '74 engine. Photos and details upon request. Fast, reliable, 1 owner, enthusiast's car, \$7900. Paul Weston, 11300 Handlebar Road, Reston, Va. 22091 or call days at 703-827-1803, evenings at 703-860-3217.

FOR SALE: 1970 911E/5 targa #9111111147, white/beige, factory alloys, P3's, Blaupunkt AM/FM, new batteries, S instr. 8900 miles, excellent original condition, no rust, no winters, concoursed with 3-1st's, \$18,000. D. Smith, 852 Williams St., Emmaus, Pa. 18049 or call evenings at 965-2147.

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John D. Heckman Broker

ALL TYPES OF INSURANCE

PA SAYS CURB YOUR EMISSIONS

by Michael Stolper

Bob Koerbel described new emission standards at our regular February meeting. The rules reflect the legislature's efforts to bring Pennsylvania into compliance with federal regulations so that their enforcement has virtually everyone in the state but vent men and bag ladies in an uproar. The idea of having some stranger put a probe in their tail pipes left the membership aghast.

The proposed emissions inspection procedure would first take effect during the June to August 1984 normal inspection period. Depending on the year of your car, it will be required to pass an emissions test administered by garages with state approved test equipment. The anticipated price tag of the various test equipment (near \$10,000), has your run of

inspection stations the mill in histeria, extremes of either hemorrhage, dry heaves or all of the above. The state mandated \$5 maximum emissions inspection fee has generated a cacophony of yawns.

who Porsche owners have experienced thermal reactorectomies or whose catalytic converters and millions of dollars in federal air pumps have fallen prey to highway funds can be released to thieves will be alarmed to learn the state. The proposed laws and that all standard equipment must be in place and intact in order to be eligible for the emissions test exemption. Cars which are intact and which fail the test will earn exemption by spending a nominal amount to rectify the emission system (\$25 for pre-'75 and \$50 for post-174). However, for those of you who feel that you can pass the test without returning your cars to original specifications (using gas additives, alternative fuels, bribery or extortion for instance) you are welcome to take your chances. A more satisfactory alternative would be to abandon your family, job and homes and head for Canada.

LATE BRAKING NEWS

By Bob Russo

Last month I told you about the rule changes for our DVSA events. Well, this month there is some large lot at Montgomery Mall as the site for our events. This is the lot and has more than ample parking for the pits and paddock. We them to sharpen their skills. should be able to design some very challenging and exciting events on in Montgomery Mall's overflow lot this lot.

Zone 11 Representative and Riesentoter member Bob Holland is attempting to organize a Zone II Autocross Series to be run under Porsche Parade competition rules. If this series becomes a reality, prove to be one of the best. We have reserved September 23 as the date for our event. Bob plans to discuss the final details of the series at the zone president's meeting held on March 18. I'll keep you posted as to what is to happen.

For those of you who have been Ed.

reading about autocrosses and sprints but are not sure of what they are, have we got a deal for you. Sunday! Sunday! Sunday! April 8 will be our one and only autocross school for 1984. It will be set up similarly to last year autocross representative with additional good news. Al Anderson situations. There will be an was able to negotiate to have the instructor to guide you through and show you the correct 'line' at OF 1984 AT HOLBERTS each 'station'. At the end of the that we used for our autocross day these 'turns' will be combined school last year. It is ideal. It is into an autocross. These schools large, has good elevation changes are not only for the novices. Experienced autocrossers can use Remember Sunday, April 8 at 9am directly across from Roy Rogers on Route 309/202 in Montgomeryville, Pa.

PATTS enthusiasts are also in for some good news. There will be five, count 'em friends - five, PATTS events: Lime Rock, Pocono, our Montgomery Mall site should Bridgehampton, Summit Point and small fee of \$2.00 for our Summit Point! Now that is a schedule. Elsewhere in Der Gasser there is a cover letter and registration form. Return it to me the day before Riesentoter's ASAP if you are interested in the series.

See you at the track.

The autocross Note:

and

driver's school schedules have been updated by Bob Russo and reprinted in this issue on page5. Also, an advertisement listing coming sprint events is printed on page 1.

FIRST TECH SESSION

by Bob Patton

Riesentoter will hold its first Tech Session at Hobert's Porsche Audi on Saturday, April 7th. Lifts will be available to members from 9:00am to 3:00pm. Holbert's parts department will be open and they will have mechanics on duty to offer technical assistance. Virtually anything that can be done to a Porsche in 6 hours is possible (brakes, oil change, tire rotation, shocks, tune up, radio installation, etc.). There will be a treasury. Come on out to Holbert's to work on your Porsche, or to watch others. This Tech Session is Autocross School, so it is a good time to get ready for the school. Take exit 27 of the Pennsylvania Turnpike and follow Route 611 North for 7 miles. Holberts will be on your right.



1984 SOCIAL CALENDAR TAKING SHAPE

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P-6

IRELLI

By Skip Corey

What's that sound I hear? It sounds like Porsche engines being fired up for the first time since winter set in (I smell some blue smoke too). The weather is starting to improve and I'm sure everyone is getting itchy to get out and drive their cars.

If you read Der Gasser (and nearly everyone does) or Panorama, then you are aware that we have a large number of events for competitive driving at autocrosses and driver's schools. This year there are going to be events for you other guys, the silent majority, who are interested in social events.

There are about six weeks before these events commence. I would like to give a brief rundown on the different events to let you mark your calendar and plan ahead.



membership cont from pg 1

the dead of winter. Join me in welcoming our new members. They bring our region total to 379.

> Jeffrey M. Christopher Sinking Spring, Pa. 1984 Carrera Coupe

Charles K. Artz Denver, Pa. 1977 930

Sandy Sadtler Berwyn, Pa. GET THIS! 1959 718 RSK Spyder plus assorted others. How'ld you like a tour of his barn?!

Jas. L. Comber Doylestown, Pa. 1968 912

George K. Bukovsky Wilmington, De. 1984 944

Robert D. Auerbach Lansdale, Pa. 1973 914 1.7

Halbert Ashworth Wyomissing, Pa. 1983 944

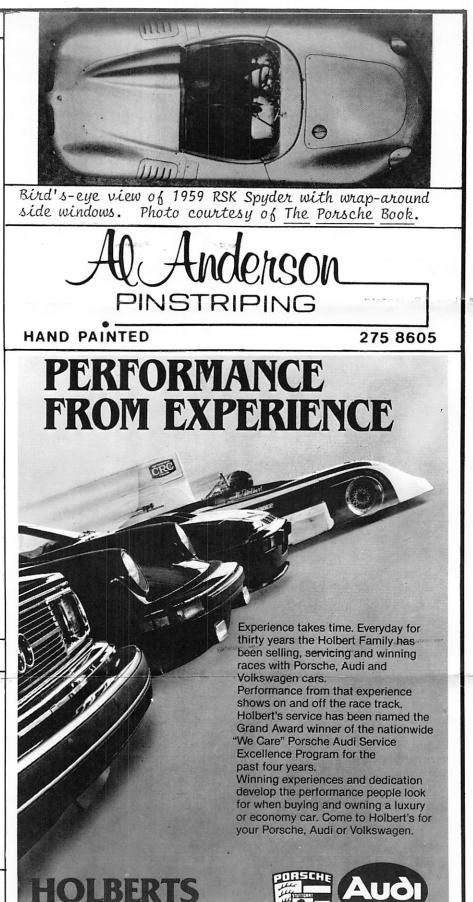
Richard Koschmeder Malvern, Pa. 1974 914

classifieds cont from pg 3

FOR SALE: '70 targa 911S #9110310144, maroon/black, 85k miles, paint and engine new rebuild at 68k by Holberts, new batteries, alloys, AM/FM, cover, bra, records, always garaged, \$11500/OBO. Call Bob Carroll days at 215-365-1900 or evenings after 7pm at 609-795-3412.

FOR SALE: '79 911 windshield, good condition, \$100. Call Michael Stolper days at 496-2267 or evenings at 696-6018.

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DER GASSER, MARCH 1984

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PRESIDENT Bill Cooper

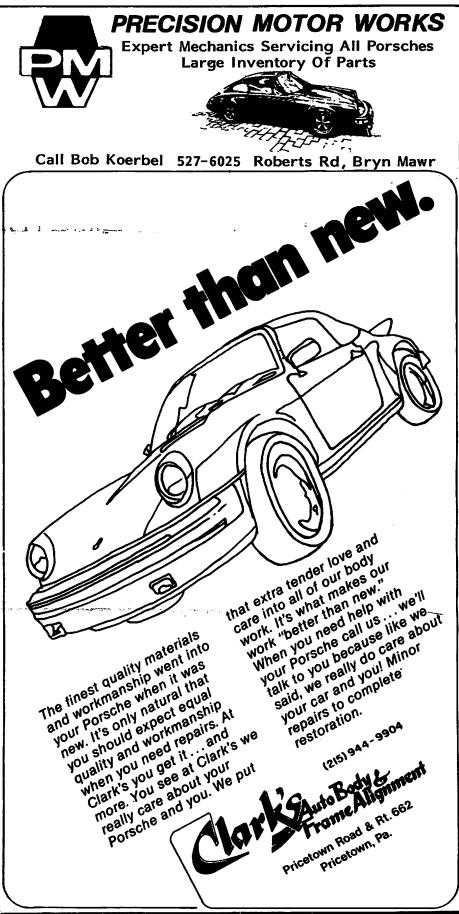
659 Brighton Drive Hatfield, PA 19440 H:362-2770 W:825-5257 VICE-PRESIDENT Craig Rosenfeld PO Box 313 Paoli, PA 19301 H:644-4790 W:775-0997 TREASURER **Tony Checkowski** 822 Tricorn Drive Lansdale, PA 19446 H:584-0776 W:638-1300 SECRETARY Nancy Rosenfeld PO Box 313 Paoli, PA 19301 H:644-4790 MEMBERSHIP John Heckman 709 Bethlehem Pike Philadelphia, PA 19118 H:836-9168 W:248-4445 SOCIAL Skip Corey **108 Michaels Drive** Wallingford, PA 19086 H:874-3201 W:766-8109 ZONE 2 REP **Bob Holland** 305 Staghorn Way West Chester, PA 19380 H:436-6577 W:647-8100 EDITORS Jane and Michael Stolper 1504 E Grand Oak Lane West Chester, PA 19380 H:696-6018 W:496-2267 COMPETITION Bob Russo 400 W Monument Avenue Hatboro, PA 19040 H: 674-4756 W: 343-3131

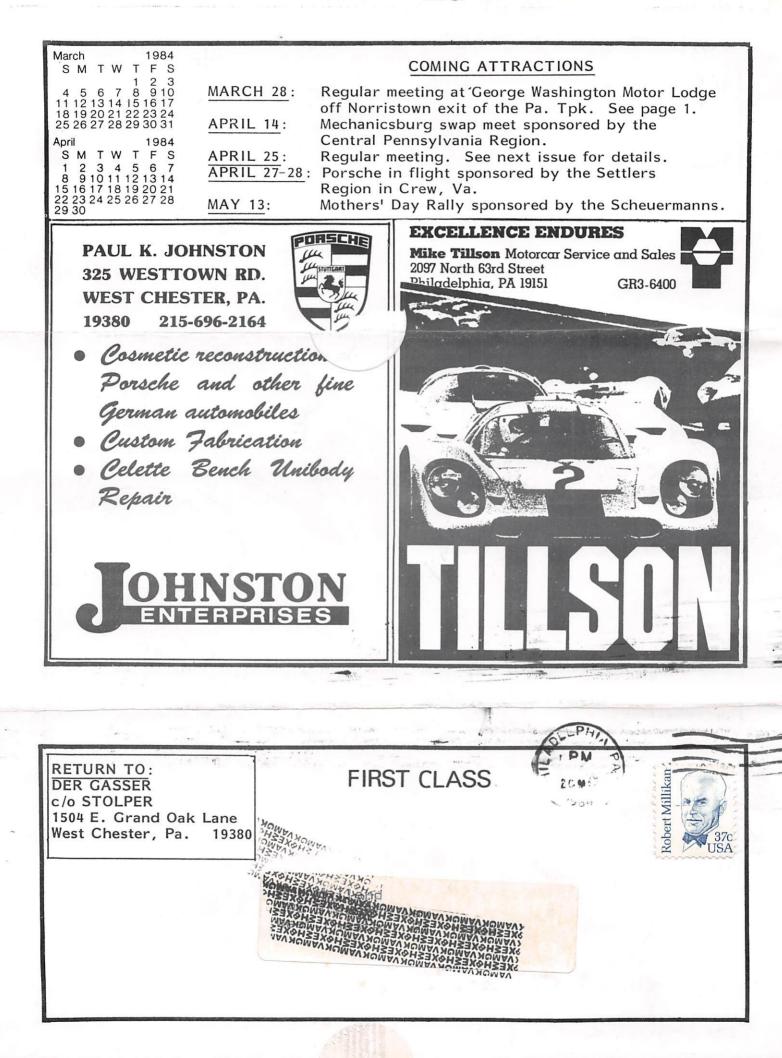
A.5.5

Al Anderson

1015 Thomas Road Norristown, PA 19401 H:275-8605 TECHNICAL Bob Patton 138 Merlin Road Phoenixville, PA 19460 H:935-1725 W:648 2949

Larry Bruce 102 Waterview Circle Havertown, PA 19083 H:446-8042 W:667-6115 PAST PRESIDENT Don Galbraith 10 Cobblestone Drive Paoli, PA 19301 H:644-9079 W:972-6829 GOODIE STORE Michael Stolper 1504 E Grand Oak Lane West Chester, PA 19380 H:696-6018 W:496-2267 THE DEADLINE FOR THE APRIL ISSUE OF DER GASSER IS APRIL 1st. ADDRESS CHANGES SHOULD BE SENT TO THE EDITORS.





PATTS '83 was such a success that we've decided to try it again! For those who did not participate in the Porsche Atlantic Time Trial Series '83 you have a chance this year to get in on the fun. Last year's participants have another opportunity to "Beat The Other Guy".

The good news for everybody is that there will be <u>five</u> PATTS events! That's right, PATTS has grown to five events at four different tracks. We've made some class and rules changes based on suggestions from last year's participants which we feel should equalize some of the competition.

The series will open at Lime Rock on May 3, 4 & 5 hosted by Connecticut Valley Region. Pocono International Raceway will be the site of the second PATTS event on June 1, 2 and 3 sponsored by Northern New Jersey Region. The first or second weekend in July (date not yet set) will take PATTS to "The Bridge", that's right; Bridgehampton hosted by Metro New York Region. Round four will take place at Summit Point hosted by Riesentoter Region on July 20, 21 & 22. The final event hosted by Potomac Region on Aug. 25 and 26 will also take place at Summit Point.

Registration for PATTS '84 will be the same as last year. It is your responsibility to apply for <u>each</u> event on your own. Remember you will probably have to register on the <u>First</u> day it opens for each event. This year all PATTS participants should have plenty of time to register for the events.

Please fill out the enclosed registration form and return with a check for \$15/driver to cover printing, mailing, scoring and trophy costs. You will be assigned a series car number. Remember, you <u>must</u> still register for each event according to the regions' registration requirements. There are space limitations at some of these events so you <u>must</u> register early.

Sign up <u>now</u> for PATTS (Porsche Atlantic Time Trial Series). Join the fun--get in on the competition!

Return the attached form by March 23 with \$15 (make check payable to PATTS) Mail to: Bob Russo, 400 W. Monument Ave., Hatboro, PA 19040 Further inquiries: Call 215/ 674-4756 or 215/ 343-3131

| Name Address | | | Co Driver | | |
|---------------------|------|---|-------------------|--------------|--------------|
| Tel # PCA Region | | | Porsche: Year | Model | Engine Displ |
| Modificatio | ons: | _ | | | · |
| 1 | 2 | 3 | 4 5. | 6. | |
| 7 | 8 | 9 | 10. | 11. | 12. |
| NUMBER OF DRIVERS | | | @ \$15 | Total enclos | |